



2017 Missouri State RV Rally

September 21 - September 24, 2017

“Lost in the 50’s”

COMMERCIAL VENDOR REGISTRATION

Missouri State Fairgrounds
Mathewson Exhibition Center
2503 W. 16th Street, Sedalia, MO 65301



Visit www.missourigoodsam.com for directions and additional rally details

The **2017 Missouri State Good Sam RV Rally** will be held at the **Missouri State Fairgrounds, Mathewson Exhibition Center, Sedalia Missouri**. The Missouri State RV Rally is always a fun-filled event, where attendees come together for lots of activities, games and competitions, educational seminars, entertainment, socializing, and especially dealer and commercial vendor displays. It's to our mutual benefit to have you as a commercial vendor at the Missouri State RV Rally. Our attendees look forward to seeing many of you return with familiar offerings and they always want to see (and buy) new products and services.

Enclosed are the Commercial Vendor Registration forms for your attendance. Please enclose all fees along with your registration form to ensure your space is reserved. All Commercial Vendor Registrations should be received by Friday, September 8, 2017.

Sales: All sales will be for products and services listed on your registration and approved by the Missouri Good Sam Club Vendor Coordinator. Any legal, in-good-taste product will be approved. The Missouri Good Sam Club will not restrict the number of commercial vendors selling similar products. Please clearly state the full price of all products, including any taxes, special handling, prep, or shipping charges that will be added to the price of an item when quoting a price to attendees. Commercial vendors not following ethical and legal sales procedures, or exhibiting dishonesty in any manner will be asked to vacate the premises immediately, with no refunds of fees.

Seminars: Please indicate on the registration if you would like to present a seminar during the Missouri State RV Rally. The date, time and room number will be assigned by the Vendor Coordinator.

Commercial Vendor Space: The Missouri Good Sam Club not only wants you to be a commercial vendor at the Missouri State RV Rally, we also want you to be a rally participant by camping with us. The Missouri Good Sam Club is extending a \$50.00 discount to all commercial vendors who also register as a rally participant.

The Missouri Good Sam Club has three Commercial Vendor Space options available:

Indoor Commercial Vendor booths are located on the ground floor of the exhibition center. Each booth is a 10' X 10' area, approximately 100 square feet, and includes one table (8' X 2 ½') and two folding chairs.

Outdoor Commercial Vendor display areas are conveniently located adjacent to the exhibition center. Each display area is a 20' X 20' area, approximately 400 square feet. Electricity is limited and may not be available at some locations.

RV Dealer display areas are conveniently located to ensure maximum attendee traffic flow to the area. Additional tables and chairs are available for an additional fee. Electricity is limited and may not be available at some locations.

Hours: Set up may begin late Tuesday afternoon. We suggest you open for business beginning Wednesday and each day from 8:00 am to 4:30 pm. We appreciate your commitment to staff your booth during these times. The Missouri State RV Rally program has been designed to attract people through the vendor area throughout

the day. Booth closing can begin on Saturday at Noon; all vendor equipment and materials must be removed from the premises by 3:30 pm, Saturday.

Commercial Vendor Promotion: Commercial vendors and seminars will be listed in Missouri State RV Rally program and on the directory board at the entrance. Spot announcements will be made throughout the Missouri State RV Rally to attract attendees to your booth. Commercial vendors who rent commercial vendor space valued at \$125.00 or more will also be listed on our sponsors page on our website. Please include a business card or similar advertising information with your registration.

Door Prizes: Each commercial vendor is requested to provide items for door prizes, identified with the commercial vendor name and/or business name so that gratitude is appropriately focused. Your generous support to the Missouri State RV Rally is appreciated.

Missouri Sales Tax Info: All sales at the Missouri State RV Rally are subject to Missouri State Sales Tax. All commercial vendors are required to complete the attached Missouri State Fair Sales Tax Information Sheet, as required by the Missouri State Fair. Please return the form with your Commercial Vendor Registration Form, as it must be received prior to your set-up at the Missouri State RV Rally. Please address any questions regarding collection of Missouri State Sales Tax to: Courtney Fry, Missouri State Fair, 800-422-3247.

Liability: The Missouri Good Sam Club, Inc. and Good Sam Club Enterprises, LLC, its members, and employees, shall not be held liable for loss, damage, injury, or theft of commercial vendor's property or employees due to fire, flood, robbery, act of God, or any cause whatsoever that may arise. The commercial vendor agrees to indemnify and hold harmless the Missouri Good Sam Club, Inc. and Good Sam Club Enterprises, LLC, its members and employees, against any and all claims of any person, arising out of any acts whatsoever. The Missouri Good Sam Club, Inc. and the Missouri State Fair may inspect any equipment or accessories, and limit or prohibit the use thereof, as deemed appropriate, at any time. The Missouri Good Sam Club, Inc. reserves the right to refuse, limit or cancel the registration of any exhibitor at their sole discretion. Damage to any Missouri Good Sam Club, Inc. equipment, Missouri Good Sam Club member's equipment, or Missouri State Fair equipment will be the sole responsibility of the commercial vendor, to include any subsequent incidental equipment.

Activities: All commercial vendors are invited to participate in any or all of the Missouri State RV Rally activities at no additional cost.

Rally Registration: 1000+ Full Hook-up Sites (30/50 Electric, Water, Sewer) Dump Station, Campground Restrooms / Showers. Rally registration includes camping for Thursday, Friday and Saturday nights. Early Bird Parking begins Tuesday, September 19, 2017; \$17.00 per night payable at check-in. Parking by the Missouri State Wagonmaster and Parking Crew will be daily from 8:00 am to 4:30 pm.

Cancellations: Requests for refunds must be made in writing and postmarked by Friday, September 8, 2017. A \$10.00 cancellation fee will apply. No refunds will be made for No Shows.

We look forward to seeing you and thank you in advance for your participation in the Missouri State RV Rally.

If you have any questions, or if the Missouri Good Sam Club Staff can be of assistance, please contact us at the following telephone number or E-Mail address:

Vendor Coordinator

Sharon and Joe Waddell
Email: sjjwad2@sbcglobal.net
Phone: 314-574-4565
Fax: 417-833-9400

State Director

Scott and Cindy Leven
Email: director@missourigoodsam.com
Phone: 417-861-3006
Fax: 417-833-9400



**2017 Missouri State RV Rally
Commercial Vendor Registration
September 21 - September 24, 2017**



By submitting this registration form to attend the Missouri State RV Rally all participants accept full responsibility for the welfare and safety of themselves, their guests, their vehicles, and their rigs while attending the Missouri State RV Rally and relieve the Missouri Good Sam State Organization from liability for injuries or damages caused by events not under their control.

The Missouri Good Sam Organization reserves the right to refuse registration and/or admittance to the Missouri State RV Rally.

***Please Note:** Commercial Vendor Fees include booth rental for the entire rally. Set-up begins Tuesday afternoon, September 19th. Sales begin Wednesday, September 20th and run through noon on Saturday, September 23rd. All equipment and materials must be removed from the building no later than 3:30 pm, Saturday.

PLEASE PRINT

| | | |
|---|-----------------------|-------------|
| Name: | | |
| Doing Business As: | | |
| Address: | | |
| City: | State: | Zip: |
| Phone Number: | Email Address: | |
| List Products You Sell: | | |
| Commercial Vendor Promotion: Briefly describe your business the way you would have it remembered / advertised. Please include a business card or similar advertising information with your registration. | | |
| Seminar: I would like to present the following seminar: Topic/Title of Seminar: _____ Date: _____ | | |
| How did you hear about our commercial vendor opportunities at the Missouri State RV Rally? | | |

2017 Missouri State RV Rally Commercial Vendor Registration - Continued

Indoor Booth – Each Booth Consists of a 10’ X 10’ Area (100 sq ft), includes 1 Table and 2 Chairs.

Indoor Commercial Vendor 1st Booth \$50.00..... \$ _____
 Rally Attendee Indoor Commercial Vendor 1st Booth is Free with Paid Rally Registration \$ N/C
 1st Additional Booth (same commercial vendor)..... \$35.00..... \$ _____
 2nd Additional Booth (same commercial vendor) \$25.00..... \$ _____
 Do you need electric: No Yes Would you like to donate any door prizes? Yes No

Outdoor Display Area - Approx. 20’ X 20’ (400 sq ft) - Includes listing on our website sponsor page.

Outdoor Commercial Vendor \$150.00..... \$ _____
 Rally Attendee Outdoor Commercial Vendor \$100.00..... \$ _____
 Do you need electric: No Yes Would you like to donate any door prizes? Yes No

RV Dealer Display - Includes listing on our website sponsor page.

RV Dealer Display Up to 5 Units \$500.00..... \$ _____
 Rally Attendee RV Dealer Display Up to 5 Units \$450.00..... \$ _____
 Additional Units \$100.00 per Unit..... # _____ X..... \$100.00..... \$ _____
 Do you need electric: No Yes Would you like to donate any door prizes? Yes No

Additional Items

Tables \$12.00 per Table # _____ X..... \$12.00..... \$ _____
 Chairs..... \$2.00 per Chair # _____ X..... \$2.00..... \$ _____

Rally Registration Fees

Rally Registration 1 Rig / 2 Adults Pre-Paid \$75.00 \$ _____ \$85.00 Paid at Check-In
 Rally Registration 1 Rig / 1 Adult Pre-Paid \$65.00 \$ _____ \$75.00 Paid at Check-In
 # _____ Additional Adults age 18+ Pre-Paid \$25.00 each \$ _____ \$35.00 Paid at Check-In
 # _____ Children 17 and under FREE
 Total Number of Attendees: _____ **Total Amount Enclosed:** .. \$ _____

***Please Note:** Rally Registration Fees DO NOT include Early Bird Parking Fees.
 Early Bird Parking is Tuesday, September 19th and Wednesday, September 20th @ \$17.00 per night.
 Early Bird Parking fees payable at check-in.

| | | |
|---|------------------|------------------|
| Name of Good Sam Chapter: <input type="checkbox"/> Member at Large: | Good Sam Number: | Expiration Date: |
|---|------------------|------------------|

Is this your 1st Good Sam RV Rally? Yes No
 Is this your 1st Missouri State Good Sam RV Rally? Yes No

| | |
|-------------------------|---------------------------------|
| Emergency Contact Name: | Emergency Contact Phone Number: |
|-------------------------|---------------------------------|

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|--|--|
| <p align="center">Make Checks Payable to: <i>Missouri Good Sam</i> Mail Registration and Payment to: Missouri State RV Rally c/o James M. Applegate, Treasurer 4817 Scruggs Station Road Jefferson City, MO 65109</p> | <p align="center">Confirmations will be sent via email; if you wish to receive a confirmation by mail, please include a Self-Addressed Stamped Envelope.</p> |
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MISSOURI STATE FAIR
Sales Tax Information Sheet

Taxpayer registration is required of all persons selling or displaying tangible personal property or operating a place of amusement or entertainment on the Missouri State Fairgrounds. This sheet must be completed in full and returned with your vendor registration to the Missouri State Good Sam Club Vendor Coordinator.

BUSINESS INFORMATION

1. Name of Event: Missouri State RV Rally
2. Date of Event: September 20-23, 2017
3. Name of Business/Licensee/Promoter: _____
4. Business address (street, city, state, zip) _____
5. Telephone number: _____
6. Fax number: _____
7. Federal I.D. Number: _____
8. Do you currently have a Missouri Retail Sales License? Yes No
9. Sales Tax I.D. Number: _____
10. Will you make retail sales? Yes No
If yes, describe product(s) to be sold; if no, describe nature of activity on the Fairgrounds:

PERSONAL INFORMATION

1. Name of Contact: _____
2. Address (street, city, state, zip) _____
3. Telephone Number: _____
4. Fax Number: _____
5. Social Security Number: _____
6. Driver's License Number and State: _____

I hereby certify the information above contains no willful misrepresentation or falsifications and the information given by me is true and complete to the best of my knowledge and belief.

Signature

Date